

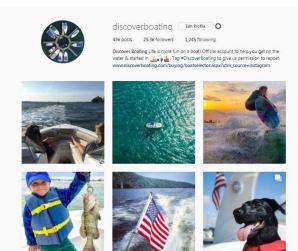
Discover Boating Social Media 101: What + When to Post on Instagram

<u>Instagram</u> has 700 million users and 400 million people using the social platform daily, the photo-sharing app is second only to Facebook for best engagement rates.

Why should your business be on Instagram? In a world with constant distractions, visual content has become key to a business's marketing strategy success. Instagram gives businesses a unique platform to visually represent their brand. Plus, more than half of Instagram users follow brands, according to an article in *AdWeek*. Read the full article here.

Wondering what content to post and when?

What to post. High quality images and videos work best on Instagram. Instagram is a place where you can turn your brand into art and use it to inspire and engage with consumers. Get inspired with tips in this blog post on taking quality photos. Also consider your brand's look and feel, and if it makes sense create a content theme, such as types of photos, colors and more to give your page a cohesive look. This has proven successful for many businesses - check out Instagram's favorites here.



Other things to consider when posting:

- Captions Make sure your caption is concise, but also inspires engagement with a call-to-action. Ask people a question or tell them to 'double tap' to like a post or click the link in your bio for more information. The more direct you are, the more engagement you'll see.
- Hashtags Research relevant hashtags. Pick popular ones like weekday themes or holidays (i.e. #MondayMotivation or #July4th), but also pick ones that are not as popular (i.e. #dockside has only about 60k posts versus 300k), so you give your content a chance to stand out from the crowd. Generally, there's no limit to hashtags on this channel, but we recommend 5-10.

We have noticed our <u>@DiscoverBoating</u> followers tend to engage more with photos and videos that help them envision themselves in the photo (for example, feet up on a bow overlooking a beautiful lake). Check out our <u>latest posts</u> for examples.

When to post. Here's a helpful <u>article</u> with suggested posting times which average the most engagement. Keep track of what posts perform best on certain days and times to help pinpoint when *your* followers are on Instagram.

Follow Discover Boating on Instagram for inspiration, as well as Facebook and Twitter.